

Name: _____

Date: _____

Onboarding to the Experience

PURPOSE: To engage new employees in how they can and should deliver the company experience.

IMPACTS

While everyone brings unique skills and styles to the company, there is power when we are united and aligned in delivering the key behaviors that make up our company experience. Delivering our company experience will benefit you, the company, and our customers. Review the company mindset and behaviors and consider them as you complete the exercise below.

Impacts of the Experience

1. Pick a behavior from our company experience and describe how other employees' consistent delivery of it will **make your job easier**.

Behavior:

Impact on you:

2. Pick another behavior from our company experience and describe how our consistent delivery of it will **improve the experience we deliver to customers**.

Behavior:

Impact on customers:

3. Pick another behavior from our company experience and describe how our consistent delivery of it will **help us be more successful as a business (save money or make money)**.

Behavior:

Impact on profits: